

HARFORD COUNTY STATISTICS NOVEMBER 2015

Prepared by the Harford County Office of Economic Development

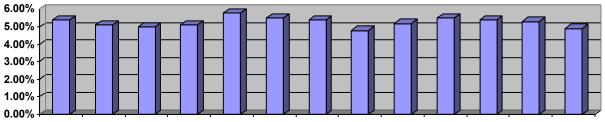
ECONOMIC INDICATORS

	June 2015	July 2015	Aug 2015	Sept 2015	Oct 2015	Nov 2015
Prime Rate Federal Funds	3.25% 0.13%	3.25% 0.08%	3.25% 0.14%	3.25% 0.16%	3.25% 0.13%	3.25% 0.07%
Mortgage Rate (30 yr)	3.70%	3.96%	3.77%	3.80%	3.67%	3.76%
Inflation Rate	-0.20%	-0.04%	+0.12%	+0.17%	+0.20%	-0.04%
GDP Growth	+2.73%	+2.88%	+2.32%	+2.66%	+2.72%	+2.03%
Oil	\$60.20/bbl	\$56.87/bbl	\$43.87/bbl	\$46.69/bbl	\$48.13/bbl	\$46.08/bbl
Gold	\$1,199.90 oz.	\$1,168.00 oz.	\$1,093.50 oz.	\$1,138.00 oz.	\$1,144.60 oz.	\$1,134.00 oz.

Source: Financial Forecast Center, LLC

HARFORD COUNTY CIVILIAN LABOR FORCE & UNEMPLOYMENT

Sept 2014 Sept 2015 Avg 2015 Available Labor Force 138,751 136,465 137,608 **Employment** 131,249 129,840 130,545 Unemployment 7,502 6,625 7,064 **Unemployment Rate** 5.4% 4.9% 5.2%



Sep-14 Oct-14 Nov-14 Dec-14 Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 Jul-15 Aug-15 Sep-15

Source: MD Dept. of Labor, Licenses & Regulation (DLLR)

VACANCY RATES

HARFORD CO. BOND RATING

	Vacancy Rate	Average Rental Rate		
Industrial	6.8%	\$4.80	Moody's	Aaa
Office	16.9%	\$22.54	Standard & Poor's	AAA
Retail	3.5%	\$17.88/nnn	Fitch Ratings	AAA

Source: Co-Star; September 2015

PERMIT ACTIVITY

				0			•							2011 Total		
Residential	234	27	23	30	28	39	34	20	19	9	348	386	412	312	367	351
Apts/Condos	56	0	0	0	0	49	0	0	0	7	6	202	27	241	0	106
Other*	1302	133	134	115	160	166	173	157	113	75	1,365	1,191	1,052	1,151	1,101	1,036
Total	1592	160	157	145	188	254	207	177	132	91	1,719	1,779	1,491	1,704	1,468	1,495

Source: Harford County Dept. of Licensing & Permits and Planning & Zoning: Approved Permits with new construction on public sewer. *Revised

EMPLOYMENT COMPARISON - NATIONAL/COUNTY/STATE

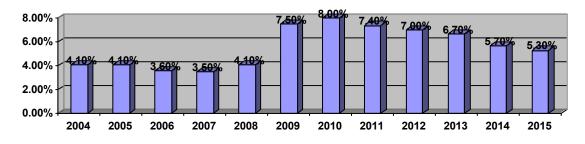
	National Unemployment Rates											
Jan Feb Mar Apr May Jun Jul Aug Sept Oct Nov Dec												Dec
2013	7.9	7.7	7.6	7.5	7.6	7.6	7.4	7.3	7.2	7.3	7.0	6.7
2014	6.6	6.7	6.7	6.3	6.3	6.1	6.2	6.1	5.9	5.8	5.8	5.6
2015	5.7	5.5	5.5	5.4	5.5	5.3	5.3	5.1	5.1			

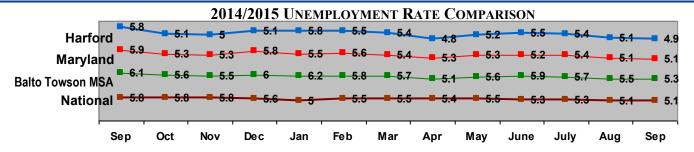
	Hart	ford County 20	15	
Month	Labor Force	Employment	Unemployment	Rate
January	134,156	126,345	7,811	5.8
February	134,976	127,505	7,471	5.5
March	134,846	127,561	7,285	5.4
April	135,418	128,906	6,512	4.8
May	136,807	129,741	7,066	5.2
June	138,017	130,461	7,556	5.5
July	138,888	131,441	7,447	5.4
August	137,800	130,860	6,940	5.0
September	136,465	129,840	6,625	4.9
Average	136,375	129,184	7,190	5.3

	N	laryland 2015		
Month	Labor Force	Employment	Unemployment	Rate
January	3,111,683	2,939,846	171,837	5.5
February	3,117,331	2,947,572	169,759	5.4
March	3,122,969	2,953,988	168,981	5.4
April	3,132,594	2,966,660	165,934	5.3
May	3,144,823	2,979,378	165,445	5.3
June	3,151,828	2,987,508	164,320	5.2
July	3,154,231	2,991,088	163,143	5.2
August	3,152,847	2,991,793	161,054	5.1
September	3,152,059	2,991,776	160,283	5.1
Average	3,137,818	2,972,179	165,640	5.3

	Baltimore-Towson MSA 2015											
Month	Labor Force	Employment	Unemployment	Rate								
January	1,449,661	1,360,611	89,050	6.1								
February	1,451,174	1,366,841	84,333	5.8								
March	1,451,343	1,368,607	82,736	5.7								
April	1,458,504	1,383,393	75,111	5.1								
May	1,473,599	1,392,085	81,514	5.5								
June	1,486,509	1,399,130	87,379	5.9								
July	1,495,676	1,410,309	85,367	5.7								
August	1,485,247	1,404,699	80,548	5.4								
September	1,470,123	1,392,565	77,558	5.3								
Average	1,469,093	1,386,471	82,622	5.6								

HARFORD COUNTY AVERAGE UNEMPLOYMENT 2004-2015





RESIDENTIAL]	PROPERTY	PTATS

MRIS; Long & Foster Market Minute

	Avg So	ld Price	Total U	nits Sold	Avg. Days	on Market	Avg. Sales	to List Ratio	
	2014	2013	2014	2013	2014	2013	2014	2013	
October	\$245,276	\$252,641	251	218	96	80	92.7%	94.2%	
% of Change	-2.9	92%	+15	.14%	+20	0.00%	-1.58%		
November	\$248,482	\$259,992	194 181		89	83	93.2%	93.7%	
% of Change	-4.4	13%	+7.	18%	+7.	.23%	-0.0	60%	
December	\$253,852	\$252,533	241	200	98	85	92.3%	93.2%	
% of Change	+0.52%		+20	.50%	+15	.29%	-0.9	90%	
	2015	2014	2015	2014	2015	2014	2015	2014	
January	\$253,954	\$232,753	167	121	105	86	91.0%	94.0%	
% of Change	+9	.11	+38	.02%	+22	2.09%	-3.2	20%	
February	\$243,202	\$240,656	154	124	122	127	92.6%	91.5%	
% of Change	+1.0	06%	+24	.19%	-3.	94%	-0.	17%	
March	\$254,800	\$240,903	219	184	103	103	93.0%	93.9%	
% of Change	+5.	77%	+19.02%		0.0	00%	-0.8	87%	
April	\$254,610	\$254,176	248	174	113	115	93.8%	93.6%	
% of Change	+0.	17%	+42	.53%	-1.74%		+0.	22%	
May	\$261,129	\$268,986	315	257	80	99	94.2%	94.6%	
% of Change	+18.	99%	+22	.57%	-19	.19%	-0.4	44%	
June	\$267,651	\$274,379	361	267	78	85	95.2%	94.8%	
% of Change	-2.4	15%	+35	.21%	-8.	24%	+0.	45%	
July	\$278,624	\$262,229	394	298	81	80	94.6%	95.2%	
% of Change	+6.2	25%	+32	.21%	+1.	.25%	-0.:	58%	
August	\$267,201	\$273,621	333	243	78	76	94.5%	93.1%	
% of Change	-2.35%		+37	.04%	+2.63%		+1.48%		
September	\$255,000	\$244,950	275	252	90 92		93.6% 93.3%		
% of Change	-2.4	19%	+9.	13%	-2.	17%	+0.	32%	

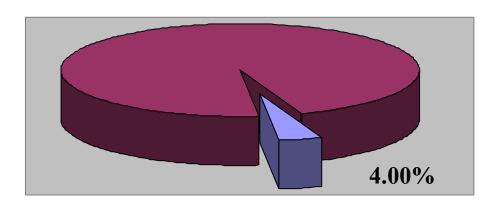
	Active In	nventory	Months	of Supply	New I	Listings	Current	Contracts	
	2014	2013	2014	2013	2014	2013	2014	2013	
October	1,575	1,680	6.2	6.3	410	422	275	211	
% of Change	-6.	0%	-2	.0%	-3	.0%	+30.0%		
November	1,442 1,390		7.4 7.1		289	296	228	166	
% of Change	+4.0%		+4	.0%	-2	.0%	37	.0%	
December	1,328	1,328	5.5	6.0	255	188	181	117	
% of Change	0.0)%	-9	.0%	+30	5.0%	+55	5.0%	
	2015	2014	2015	2014	2015	2014	2015	2014	
January	1,258	1,308	7.4	10.5	307	318	249	175	
% of Change	-4	.%	-29	0.0%	-3	3%	+4	2%	
February	1,238	1,305	7.8	10.0	344	288	276	170	
% of Change	-5.0%		-22	2.0%	+19	9.0%	+62	2.0%	
March	1,358	1,338	6.1	7.0	479	438	308	256	
% of Change	+1.	.0%	-13	3.0%	+9.0%		+20	0.0%	
April	1,385	1,340	8.1	5.7	629	585	228	159	
% of Change	+3	36%	-29	0.0%	+7.	52%	+43.40%		
May	1,491	1,452	4.9	6.0	643	531	229	167	
% of Change	+2.0	69%	-18	3.0%	+21	.09%	+37	.13%	
June	1,509	1,516	4.3	6.2	552	513	231	172	
% of Change	-0.4	16%	-30	0.0%	+7.	60%	+34	.30%	
July	1,499	1,531	4.0	5.5	489	465	229	157	
% of Change	-2.09%		-28	3.0%	+5.	16%	+45	.86%	
August	1,489	1,513	4.6	6.5	466	444	208	185	
% of Change	-1.59%		-30.0%		+4.	95%	+12	.43%	
September	1,472	1,597	5.4	6.3	455 484		196 133		
% of Change	-7.8	33%	-18	3.0%	-5.	99%	+47.37%		



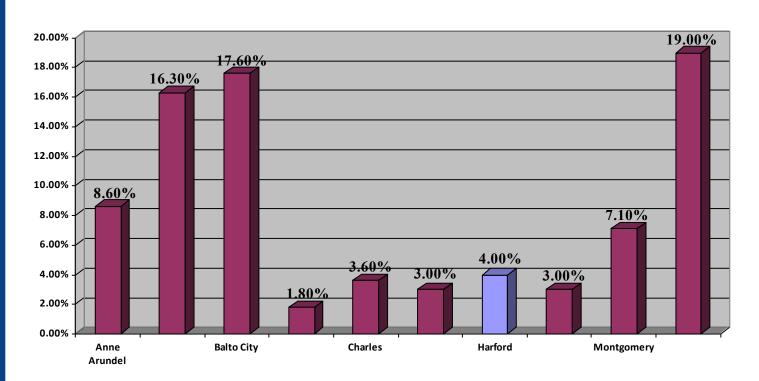
FORECLOSURE EVENTS

	Q4 2008	Q4 2009	Q4 2010	Q4 2011	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	Q2 2015
Harford County	219	574	155	169	177	188	156	243	323	393	500	657	457	300	426	545	493	486
Maryland	10,03 0	16,788	5,984	3,654	4,181	4,347	4,153	6,381	9,339	10,98 9	11,617	12,742	12,589	11,344	11,637	13,959	11,990	12,089

HARFORD COUNTY PORTION OF MARYLAND FORECLOSURE EVENTS - Q2 2015



MARYLAND LARGE COUNTY COMPARISON FORECLOSURE EVENTS - Q2 2015



Monthly totals. Total foreclosure events include all notices of default, foreclosure sales as well as lender purchases of foreclosed properties. Source: MD DHCD



Average HH Size

POPULATION, HOUSING & INCOME

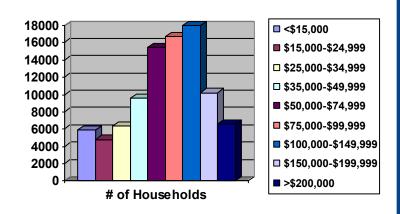
Population (2015 Estimate)	252,473	Annual Population Growth Rate 2014-2019*	0.58%
Median HH Income	\$80,450	Annual HH Income Growth Rate 2012-2017*	0.63%
Avg. HH Income	\$98,224	Median Age	40.3
Per Capita Personal Income	\$36,578	Avg. Home Sales Price	\$254,800
# of Households	93 541	5	

Source: 2015 ESRI Demographic & Income Report

INCOME BY HOUSEHOLD

Income	# of Households	Percentage
<\$15,000*	5,894	6.3%
\$15,000-\$24,999	4,815	5.1%
\$25,000-\$34,999	6,327	6.8%
\$35,000-\$49,999	9,572	10.2%
\$50,000-\$74,999	15,466	16.5%
\$75,000-\$99,999	16,692	17.8%
\$100,000-\$149,999	17,991	19.2%
\$150,000-\$199,999	10,213	10.9%
>\$200,000	6,562	7.0%

2.67



*Poverty Level: The 2014 U.S. Federal Poverty Guidelines state that the Federal Poverty Level for a HH of 1 person is \$11,670; for 2 people is \$15,730; for 3 people is \$19,790

CONSUMER SPENDING

Product	Total Spent	Average Spent	Spending Potential Index
Mortgage Payments & Basics	\$1,246,958,466.00	\$13,330.61	142
Entertainment/Recreation	\$406,428,375.00	\$4,344.92	131
Food away from Home	\$401,123,054.00	\$4,288.21	131
Food at Home	\$617,508,048.00	\$6,601.47	126
Health Insurance	\$321,706,877.00	\$3,439.21	130
Apparel & Services	\$280,961,881.00	\$3,003.62	130

Consumer spending shows the amount spent by households on goods & services. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. The Spending Potential Index represents the amount spent in Harford County relative to the national average of 100. Source: ESRI Retail Goods & Services Expenditures

POPULATION DATA FROM 2010 CENSUS

	1980	1990	% Change 1980-1990	2000	% Change 1990-2000	2010	% Change 2000-2010
Harford County	145,930	182,132	+ 24.8%	218,590	+ 20.0%	244,826	+ 12.02%
Maryland		4,781,468	+ 13.4%	5,296,486	+ 10.8%	5,773,552	+ 9.0%
US	226,545,805	248,709,873	+ 9.8%	281,421,906	+ 13.2%	308,745,538	+ 9.7%



UTILITY

Gas Commodity Prices: Schedule D - Residential & Schedule C - General Service (Rates stated in cents/therm)

Month	2009	2010	2011	2012	2013	2014	2015
Jan	103.71	72.59	63.04	58.33	56.17	53.89	56.64
Feb	89.71	65.85	62.76	59.79	56.21	64.31	56.88
Mar	84.60	66.15	57.26	58.42	56.59	50.71	46.69
Apr	57.92	55.83	58.06	63.10	65.57	46.57	33.83
May	52.97	60.78	59.69	47.27	67.44	49.43	33.05
Jun	57.05	59.14	60.78	52.47	68.16	50.16	35.44
Jul	61.71	67.20	62.31	56.22	63.13	49.71	36.02
Aug	55.61	65.89	62.11	59.07	52.61	41.99	35.51
Sep	49.89	56.08	56.75	54.19	54.30	42.32	34.63
Oct	59.05	56.98	56.05	58.03	54.30	42.38	33.30
Nov	62.99	56.23	57.51	54.71	58.14	50.56	39.05
Dec	65.00	63.71	58.71	57.52	59.60	60.29	

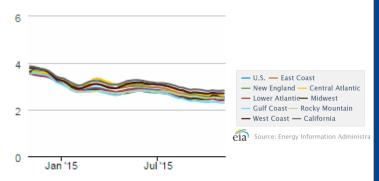
Source: BGE - www.bge.com; Please note that historical rates may not be an accurate indicator of future prices

GASOLINE & DIESEL COSTS

Regular Gasoline Prices

U.S. — East Coast — New England — Central Atlantic — Lower Atlantic— Midwest — Gulf Coast — Rocky Mountain — West Coast — California — West Coast — California — West Coast — California

On-Highway Diesel Fuel Prices



Gasoline (Dollars per Gallon)						
11/02/15	Change from					
	Week Ago	Month Ago	Year Ago			
U.S.	2.224	-0.004	-0.094	-0.769		
East Coast	2.114	-0.014	-0.058	-0.877		
New England	2.153	-0.010	-0.077	-0.964		
Central Atlantic	2.174	-0.021	-0.046	-0.905		
Lower Atlantic	2.057	-0.011	-0.061	-0.830		
Midwest	2.268	+0.040	-0.084	-0.691		
Gulf Coast	1.916	-0.029	-0.119	-0.853		
Rocky Mountain	2.240	-0.062	-0.237	-0.900		
West Coast	2.646	-0.031	-0.139	-0.591		
California	2.817	-0.030	-0.132	-0.483		

Diesel Fuel (Dollars per Gallon)						
11/02/15		Change from				
	Price	Week Ago Month Ago		Year Ago		
U.S.	2.485	-0.013	+0.293	-1.138		
East Coast	2.492	-0.007	-0.032	-1.105		
New England	2.546	-0.007	-0.030	-1.141		
Central Atlantic	2.604	-0.016	-0.027	-1.051		
Lower Atlantic	2.396	0.000	-0.036	-1.137		
Midwest	2.516	-0.024	+0.027	-1.108		
Gulf Coast	2.290	-0.009	-0.033	-1.242		
Rocky Mountain	2.497	-0.011	-0.004	-1.216		
West Coast	2.697	-0.006	+0.003	-1.092		
California	2.817	+0.004	+0.014	-1.044		